



Isingeniso:

Leli, ushiclelo Iweshumi nanhanlu (15) lwe-Under the Baobab Tree, yiphephandaba leHhovisi loMbhekeli Wabahlinzeka Ngemisebenzi Yezezimali, lifike ekupheleni kwekwata yokuqala ka-2017. Indikimba yaleli phephandaba igxile ekutshalweni kwezimali, okuyishhoko esiphambili kakhulu uma kubhekwa isimo samanje sezomnotho esibe nokwehliswa kwezinga lomnotho waseNingizimu Afrika yizinhlangano ezahlukene ezikala amazinga, nokunye ukwehla futhi kwamandla erandi, kanye nenkulumo yenzikamnotho, njll. Ukutshala imali, kanti ngokukhetekile ukonga imali, kusalokhu kubalulekile kabantu baseNingizimu Afrika, yingakho kubaluleke kakhulu ukuthi amaklayenti afuna ukutshala izimali zawo azisebenzela kanzima athole izeluleko ezifanele kulabo Bahlinzeki Bemisebenzi Yezezimali ababhekile ukuthi babanike izeluleko kanye nokubaqondisa. Kungaba injongo yakho yokutshala imali wukuba nomuzi othi wena, yimfundo ephakeme yezingane zakho, noma wukuthenga ngisho imoto entsha, kubalulekile ukuthi ube nenjongo emqondweni. Lokhu kuzokwenza ukuthi

ukhulume ngokucacile nomeluleki wakho wezezimali ngokuthi udinga mphumela muni, nini, nokuthi ungakwazi ukukhipha malini ekufezeni leyo njongo. Kungumsebenzi woMhlinzeki Wemisebenzi Yezezimali-ke ukuthola lolu lwazi kanjalo nalo lonke ulwazi olufanele nolukhona ukuze kuzokwensiwa isiphakamiso esifanele izidingo kanye nezimo zakho zamanje zezezimali kanye nezizokuvumela ukuthi ufeze injongo yakho. Kuzoba nesidingo sezingxoxo maqondana nengozi, okungabandakanyi kuphela indlela ocabanga ngayo ingozi, kodwa ingozi okungahle kudingke ukuthi ungene kuyo ukuze ufeze injongo yakho, kanjalo nengozi ongakwazi ukungena kuyo, elawulwa yisimo sakho samanje. Kuyethenjwa ukuthi okuqukhethwe yiphephandaba ngezansi lizokuhlinzeka ngolwazi oluzokuvumela ukuthi uqinisekise ukuthi uma ngelinje ilanga ufuna izeluleko maqondana nokutshala imali uyakwazi ukubuza imibuzo efanele ezoqinisekisa ukuthi uthola lonke ulwazi oludingayo ukwenza isinqumo esinolwazi.



Ucwaningo Lwesigameko 1:

Abanikezeli bemishuwalese abaningi banemikhiqizo okuvamise ukuthi ibizwe ngokuthi 'Izinhlelo Zemali Eziqinisekisiwe'. Lezi zinhlelo ezakhiwe amapholisi amabili, ipholisi yokuniyeza imali ehlinzeka imbuyiselo yemali yokwenza umsebenzi etshaliwe ngemuva kwasikhathi esiyiminyaka emihlanu kanye nepholisi yokuphila ehlinzeka imali ngenyanga yeminyaka emihlanu engaguquki. (Njengoba kukhonjisive ngezansi). Abanokukwazi ukuba ngamaklayenti kudingeka ukuthi bazi ukuthi lezi zinhlelo zemali engenayo eziqinisekisiwe ngezakhwi ezimbili ezahlukene, ukhetho olulodwa lukhokha imali eqonde ngqo futhi iqinisekisa imali yokwenza umsebenzi ngemuva kweminyaka emi-5, olunye ukhetho, ngesikhathi luhlinzeka imali ngenyanga engaphezulu kancane nje, aluqinisekisi imali eqongeletele, futhi lezi zimali zibekwe ku-'Pholisi 2' emfanekisweni ongezansi, itshalwa ezimakethe ngethemba lokuthi inani lokuvuthwa kungenzeka lilingane noma leqe imali eqongeletele yasekuqaleni ngemuva kweminyaka emi-5. Lolubili lolu khetho lunobubi kanye nobuhle, nanjenganjalo ukhetho olufanele kakhulu luzoncika ezidingweni zezezimali zaklayenti nasezimweni ngaleso sikhathi.

| Ipholisi Ehlanganisiwe | |
|---|--|
| Ukutshalwa kwemali ewu-R100 000 | |
| Ipholisi 1 Ipholisi yesikhashana yeminyaka emi-5 | Ipholisi 2 Isabelo seminyaka emi-5 R77 209.90 |
| Ukukhokhwa R (Imali Ekhokhwa kancane kancane) | Inani Lokuvuthwa Okuqinisekile R100 000 |

AMAQINISO:

Leli Hhovisi lathola isikhala kumuntu owayefake isikhala enza ngamandla akhe njengombheki wendodakazi yakhe eyayingaphilile kahle engqondweni ukuthi izimelele ngokwayo. Ngenxa yesifo somqondo seklayenti eminyakeni yobudala engama-47, wayengakaze wasebenza futhi wayethembele osizweni oluhiinzeka ngumyeni wakhe wangaleso sikhathi. Okwalandela lapho iklayenti nomyeni walo bawuhlukanisa umshado, no- ethola indlu esivmelwaneni sokuhlukanisa umshado. Indlu yathengiswa ngo-R2 100 000 eyabe seyifakwa kustrasti yomndeni, ngenhlosa yokutshala izimali enqoleni ezovikela inani lemali eqongeletele kanjalo nokuhlinzeka ngezimali ezikhokhelwa ukunakekela iklayenti. Ekuhlanganeni nommangalela kwensiwa isiphakamiso sokutshala imali ohlelweni lwemali eqinisekisiwe, olwaqinisekisa imali yakhe isikhathi esiyiminyaka emi-5. Ummangali, omelele iklayenti wemukela isiphakamiso, ukuthola ukuthi ekuvuthweni inani lemali eqongeletele ayiqinisekisiwe futhi yayisingaphansi kwemali eyaitshalwe ekuqaleni.

Ethukuthele ukuthi umyalelo wokuqinisekisa imali

eqongeletele kwakungabanjelelwanga kuwo, ummangali waya eHhovisi eyofuna usizo.

Ukungenelela kwethu:

Impendulo eyanikezwa leli Hhovisi ngummangalela ekuphenduleni encwadini yethu yasekuqaleni kwakuwukuthi ummangali wayesayne isicelo kanye nekhotheyishini ukwamukela isiphakamiso esenziwe. Okunye futhi ummangalela wayecabanga ukuthi udaba oluphathelene nokusebenza kwezimali okwakutshalwe kuzo imali eqongeletele, nokuthi uma zisebenzile ummangali uyothola ngaphezu kwemali eqongolete eyayitshaliwe. Ummangalela futhi wayecabanga ukuthi uma umuntu ecabanga ngemali engenayo etholwe esikhathini esiyiminyaka emi-5, kanye nenani lokuvuthwa elikhokhelwa ummangali, ukuthi ummangali kahle hle wayenze inzudo kulokhu kutshalwa kwemali. Kodwa-ke, leli Hhovisi lithi iklayenti, ngenxa yokugula kwakhe, alikwazanga ukuqoqa nanoma yikuphi ukulahlekelwa okwenzeka emalini yakhe eqongeletele, nokuthi ukulondoloza emalini yakhe eqongeletele kwakuyinto ebaluleke kakhulu. Leli Hhovisi lalicabanga ukuthi ummangalela wayehlulekile ukubhekela ngokwanele izidindo zezezimali zommangali kanye nezimo ngaleso sikhathi, futhi ke wayehlulekile ukuhlinzeka ngomkhiqizo owawufanele. Kwensiwa isiphakamiso kummangalela ukuxazulula udaba nommangali, okwalandelwa yimpendulo evela kummangalela ngomnikelo wokuxazulula udaba nommangali. Ummangali wawumukela ngokufanele umnikelo wesivumelwano esiphelele nesokugcina.

Isifundo Esafundwa:

- Izinhlelo zemali ekhona eziqinisekisiwe, njengoba kusha igama kuhlinzeka ukuqinisekisa kwemali ekhona isikhathi esiyiminyaka emi-5. Ekuvuthweni, futhi kuncike okhethweni olukhethiwe umuntu ofakte kumshuwalese kungenzeka athole imali eqongeletele etshaliwe yasekuqaleni uma iquinisekisiwe, okukanye uma ingaqinisekisiwe umuntu ofakte kumshuwalese kungenzeka athole ngaphezulu noma ngaphansi kwemali etshalwe ekuqalweni kuya ngokusebenza kwezimakethe.
- Umehluko phakathi kokhetho oluqinisekisiwe kanye nokhetho olungaqinisekisiwe kunomthelela oqondile ezingeni lemali umuntu ayitholayo. Isiqinisekiso siyabiza, ngakho-ke siyoholela emalini engenayo ephansi.
- Amaklayenti adinga ukwazisa ngazo zombili izinhlobo zokhetho kanye nobuhle nobubi bokhetho ngalunye futhi nokuthi zihambelana kanjani nezidindo kanye nezimo zamaklayenti zezezimali, ukuze iklayenti likwazi ukwenza isinqumo esinolwazi lokuthi yiluphi ukhetho olufanele kakhulu.





Ucwaningo Lwesigameko 2

Ipholisi yesabelo semali, okuphikisana namareferensi angekho emthethweni okuthi ukutshalwa kwemali, kahle hle iyinkontilaki yesiqinisekiso sempilo eyenzelwe ukuthi ikhokhe isigaxa semali esingakhokhiswa intela ngemuva kwasikhathi esithize, isikhathi esincane yiminyaka emihlanu. Ngokuhambisana neSigaba 54 soMthetho Womshuwalense Wesikhathi Eside, isikhathi esincane seminyaka emihlanu (5) sibizwa ngokuthi yisikhathi esiwumkhawulo futhi ngalesi sikhathi umnikazi wepholisi unezinhlobo ezimbili kuphela zokhetho maqondana nokufinyelela ezimalini zakhe okuyilezi; imalimboleko eyodwa kanye nokuya ka okukodwa. Ngakho-ke, Isigaba 54 sibeka ingcindezi kumapholisi ezabelo zemali maqondana nesikhathi esincane, ukufinyelela ezimalini eztishaliwe, nokuthi umkhawulo omusha weminyaka emihlanu (5) kuyaqala ukusebenza uma iphrimiyyamu ikhushulwa ngaphezu kwamaphesenti angamashumi amabili (20%). Le mikhawulo eyaqala ngenxa yesidingo sokuthi amapholisi omshuwalense angancintisani namabhangue emvelo kakhulu, nokuqinisekisa ukuthi ahlala ethembekile kumibandela yamalayisense awo omshuwalense esikhathi eside, adinga ukuthi ukubhekela okukhulu kufanele kwenziwe ukunquma ukuthi ingabe lo mkhiqizo uyahlangabezana yini nezinhliso kanye nezinjongo zomuntu ezithize nokuthi ekupheleni kosuku sifanele yini.

Amaqiniso

Ngonyaka ka-2015, ummangali waya kummangalelwu ukumsiza ukutshala izinzuso azinikwe yiSikhama Sezingozi Zasemgwaqeni i-Road Accident Fund (RAF). Isicelo sokufuna imali ku-RAF sasingenxa yengozi eyayimshiye ekhubazekile. Ummangali uthi wayefuna umkhiqizo wokutshala imali owawungamhlinzeka ngemali engenayo ngenyanga ngaphandle kokuncinza imali eqongeletwe etshaliwe. Ummangali usola ukuthi wayelulekwe ngummangalelwu ukuthi abeke izimali zakhe ku-yuniti trasti eyayizomnika imali edingekayo engenayo ngenyanga evela enzalweni enqwabelanayo yomkhiqizo, nokuthi ngokummangalelwu kwakungeke kube nezimali ezikhokhiswayo uma ukutshala kwemali kukhanselwa.

Kulandela ukuthi ummangali angatholi inzalo yangenyanga isikhathi cishe esiyizinyanga eziyisithupha ummangalelwu weluleka ukuthi ummangali makayisuse imali ayitshalile ayise kwenye inqola yokutshala imali ngomzamo wokuhlangabezana

nezidingo zokuthola imali engena ngenyanga. Lapho lokhu kutshala kwemali nakho kwehluleka ukuhlinzeka ngemali edingekayo, ummangali wanquma ukukhansela ukutshala kwakhe imali nommangalelwu okwaholela ekutheni athole ukuthi izimali zakhe zazitshalwe kupholisi yesikhathi esingaguquki esiyiminyaka emihlanu ayengakwazi ukuyikhansela ngaphandle kokuthi akhokhe izinhlawulo ezinkulu ngenxa yokushesha ayikhansele.

Ummangali ekuqaleni wayefake isikhala zo Mbhekeli Wezikhalazo zoMshuwalense Wesikhathi Eside, owabe emva kwalokho udaba eseludlulisela kuleli Hhovisi.

Ukungenelela kwethu:

Ummangalelwu ngokuhambisana neMithetho Yezinqubo zaleli Hhovisi, wanika ithuba lokuthi aziphendule izinsolo zommangali. Empendulweni yakhe ummangalelwu wakuveza (ngaphandle kobufakazi) ukuthi ummangali wayazi ukuthi izimali zakhe zazisusiwe kuyuniti trasti zaya kupholisi yomshuwalense wempilo ebekelwe isikhathi esithile esiyokhokha isamba semali. Ummangalelwu wameluleka ngokuthi yonke imithetho kanye nemibandela yepholisi yenkontilaki yomshuwalense ebekelwe isikhathi esithize ihlinzekelwe kusheduli yepholisi nokuthi lokho kwakuyoba ngukudalula okwanele kwalo lonke ulwazi olufanele maqondana nomkhiqizo. Ummangalelwu ushilo futhi ukuthi isignesha yommangali esemibhalweni ikhombisa ukuthi ummangali wayazi ngemithetho nemibandela esebezena kupholisi yenkontilaki yomshuwalense kodwa wabe esaqbuka nethranzekshini

Kodwa-ke, leli Hhovisi lalicabanga ukuthi nangale kwemibhalo esayinwe ngummangalelwu, uma sibheka izimo zommangali siqu, kwakunobufakazi bokuthi umkhiqizo owawunconyiwe kwakungesiwona ofanele izidingo kanye nezimo zezezimali zikammangali. Ngakho-ke, leli Hhovisi lacela ukuthi ummangalelwu aphinde abheke futhi isimo sakhe maqondana nesinqumo salolu daba bese sibheka ukunikeza usizo oluzoba nakho kokubili ukuba neqiniso kanye nokwenza umqondo ozwakalayo. Lapho ethola isincomo saleli Hhovisi, ummangalelwu wenza umnikelo wesivumelwano esamukelwa ngummangali.

Isifundo esafundwa

1. Amapholisi enkontilaki yomshuwalense ahlinzekelwa isikhathi esithize, isikhathi esincane okuyiminyaka emihlanu. Ngalesi sikhathi umtshali mali ubekelwe umkhawulo maqondana nokuthola izinzuso ngenxa yalokho. Ngakho-ke abantu okungenzeka babe ngamaklayenti kufanele bacabangisise ngokufaneleka kwalo mkhiqizo uma kungenzeka kube nanoma yisiphi isidingo esingaba khona sokufinyelela ezimalini esikhathini esibekelwe umkhawulo.
2. Ngakho-ke, kubalulekile ukuthi Umhlinzeki Wemisebenzi Yezezimali azicabange izidingo zeklayenti uma encoma noma esebezisa imikhiqizo yezezimali



ukuqinisekisa ukuthi izidiso zezezimali zeklayenti kanye nezimo kuyahlangatshezwana nakho.

Ucwaningo Lwesigameko 3:

Izindleko zinomthelela ommangalisayo emphumeleni womuntu wokulondoloza wesikhathi eside. Kodwa lokhu kucaca kuphela uma izimali zibonwa esimweni sazo esifanele. Isimo esifanele yimbuyiselo yokutshalwa kwemali yesikhathi eside esingaphezu kokukhuphuka kwamanani entengo. Ukulindeleka kwembuyiselo yangempela okuliqiniso kwe-High Equity Portfolio wu-6.5% ngaphezu kwezinga lokukhuphuka kwamananientengo. Uma sibhekalesigameko, kuyabonakala ukuthi i-1% ngalinye ezimalini linciphisa imbuyiselo yakho yangempela cishe ngo-15%. Okubalulekile kakhulu, lokhu kuflanganisa isikhathi sokulondoloza seminyaka engama-40 kanye nokubuyela emuva, i-1% ngalinye ezimalini ozilondolozayo landisa imbuyiselo yakho yangempela ngo-30! Abatshali bezimali abangabantu abangabodwa abanangi kakhulu bakhokha izimali eziyisamba esicishe sibe ngo-3%, eziphezulu kakhulu ngo-2%. Ukulondoloza u-2% ezimalini kuyokhulisa imali yokugcina oyitshalile ngo-60%. (Umgcinimafa Kazwelone, Izinhlawulo ezimalini zomhlalaphansi waseNingizimu Afrika, Julayi 2013) Abahlinzeki Bemisebenzi Yezezimali banomsebenzi hhayi wokudalula kuphela nanoma yiziphi izimali kanye nezinhlawulo ezikhokhwa yiklayenti, ngokwemali, kodwa futhi kufanele bahlinzeke amaklayenti ngokhetho lokubonisana nganoma yiziphi izimali uma kungenzeke ezifana namakhomishini akhokhelwa umhlinzeki, njengoba zingaba nomthelela omkhulu emphumeleni wemali umuntu ayitshalile uma sekufike isikhathi sokuthi ivuthwe.

AMAQINISO

Ummangali, indoda esindala ekumhlalaphansi, iletha ukuthi yatshala inani lika-R1 000 000 kudiphozithi engaguquki ngokwalulekwa wummeleli wommangalelw. Lapho idiphozithi engaguquki seyivuthiwe, ummangali wathunyelwa komunye ummeleli kammangalelw, owayebuze imininingwane kummangali maqondana nemali ayeyithola kule diphozithi yakhe engaguquki. Lapho ummangali emtshela ukuthi wayethola u-9.8%, ummeleli wamtshelwa ukuthi uma ummangali engayiletha kuye iphotifoliyo yakhe, angakwazi ukuthola ngenyanga imali ewu-10% kanye nokuhula kuka-5% emalini ayitshalile. Ummangali uphikisana nokuthi wayekwenze kwacaca kummeleli ukuthi imali ayitshalile kufanele imqhube impilo yakhe yonke njengoba yiyona mali kuphela anayo, futhi wanikeza isiqiniseko sokuthi imali yakhe izophepha.

Imali etshaliwe yahlukaniswa izigaba ezine ezilandelayo:

- Allan Gray balanced fund – R247 700;
- ABSA Absolute fund – R245 685;
- ABSA Multi managed wealth preservation fund – R247 856; kanye ne-
- Coronation balanced definitive fund – R247 596.

Ummangali wethula ukuthi njengoba wayengakwejwayele lokhu kutshalwa kwezimali, wacela isitatimende sanjalo ngeviki ukuze abone ukuthi imali etshaliwe yayiqhuba kanjani. Ngokushesha ngemuva kokuba ukutshalwa kwemali kuqalile, ummangali wabona ukulahleka imali okwakwenzeka kuphotifoliyo, kanti nangale kokuya kummeleli izikhathi eziningana eyozwakalisa ukukhathazeka kwakhe maqondana nokwehla kwenani le mali yakhe ayitshalile, kodwa kwabonakala ukukhathazeka kwakhe kunganakwa. Ummangali wethula ukuthi ngenxa iphotifoliyo yakhe yehle cishe ngo-R70 000, ngenxa yekhomishini yommeleli kokunye ebingaphezu ngo-11 000, wayesesimeni esibi kunakuqala, wanquma ukuyikhipha yonke imali yakhe wayesephinda futhi eyitshala kudiphozithi engaguquki.

UKUNGENELELA KWETHU

Lapho lithola isikhala, leli Hhovisi labhalela ummangalelw incwadi. Ukuphendula incwadi yethu yokuqala ummangalelw wathi ummangali wayetsheliwe ngokwehla okwakuzwenzeka ngenxa yemali ephezulu ekhishwayo edingwa ngummangali. Kuthiwa futhi ummangali wayazi ukuthi imali ayitshalile izoqala kuphela ukukhombisa izinzuso ngemuva kweminyaka emi-3 ukuya kwemi-4. Ummangalelw waphinde wethula ukuthi ummangali wayengalahlekewanga yilutho, njengoba umuntu kufanele acabange ukuthi imali esivele itholiwe ngenyanga kanye nenani lemali eliqongeletele elikhishwe ngummangali laleqe ngale kwezimali ezazitshaliwe ekuqaleni. Kodwane, leli Hhovisi lalicabanga ukuthi uma ubheka iminyaka yobudala yommangali, isamba esibandakanyekayo, ukuthi nje kwakuyiwona mthombo wemali kuphela ayenawo nokungakwazi ukubuyisa nanoma yikuphi ukulahlekelwa abe nakho, ummeleli kammangalelw kufanele engabe waqaphela kakhulu futhi aqinisekise ukuthi imali kammangali eqongeletwe okungenani yayilondekile. Okunye futhi umsebenzi woMhlinzeki Wemisebenzi Yezezimali wukuhlinzeka izeluleko hhayi nje ukuthi avumele izifiso zommangali ikakhulukazi uma lezi 'zifiso' zishayisana nezimo zakhe. Kwakuyiqiniso kulolu daba lapho ummangalelw ayevumele khona ummangali ukuthi akiphe imali azikhethole yona ngaphandle kokumqwashisa ngezingozi ezibandakanyekayo.

Ummangalelw khona lapho wanikela ngokugcwlele isivumelwano sokugcina kulolu daba, futhi ummangali wawamukela lowo mnikel.

ISIFUNDO ESAFUNDWA

1. Uma ukhipha imali emalini etshaliwe umuntu onokuba yiklayenti kufanele aqiniseke ukuthi iphesenti elikhishwayo aleqi iphesenti lembuyiselo elitholakala ezimalini ezitshaliwe. Uma izinga lemali liphezulu kakhulu kunengozu yokudunga imali eqongeletwe, okungenzima nje kuphela ukuyibuyisela, kodwa kuzoqala ukuba nomthelela. Ukubaluleka kokukhipha ulwazi olufanele kuklayenti ukuze sithole izidiso zalo kubalulekile. Lokhu kwenzelwa ukuqinisekisa ukuthi noma ngabe yisiphi iseluleko esinikeza iklayenti sisifanele isimo salo kanye nezidiso zomkhiqizo.



- Uma imali okukhishwa kuyo kungeyomhlaphansi, futhi umuntu engakahlinzekeli ngokwanele ngakhoke kubalulekile ukuthi umuntu kanye noMhlinzeki Wemisebenzi Yezezimali babe nengxoxo eqinile maqondana hhayi ngezinga lemali okufanele ikhishwe, kodwa futhi nangengozi okungadingeka ukuthi umuntu abe kuyo ukuhlinzekela imali ekhishiwe. Isibonelo umtshali mali ongafuni ukulahlekelwa yimali yakhe kungadingeka acabange ngokuthatha ingozi enkulu, ukuhlinzekela imali encishisiwe.
- Umhlinzeki Wemisebenzi Yezezimali akakwazi ukulungisa isimo lapho umuntu engenzanga khona ukuhlinzekela umhlaphansi okwanele, kodwa-ke, kunomsebenzi wokuqinisekisa ukuthi iklayenti lithola imali impilo yalo yonke.

UCWANINGO LWESIGAMEKO 4

Ngokujwayelekile, uma kungenzeka kube nembuyiselo ephezulu ngemali etshaliwe, ingozi iba nkulu. Kodwa-ke, kufanele kwazeke ukuthi akunasiqiniseko sokuthi ngempela uyothola imbuyiselo ephezulu ngokwamukela ingozi ephezulu. Kungenxa yalesi sizathu ukuthi isisho esidala sokwahlukahluka, okuwukusabalalisa iphothifoliyo yakho phakathi kwamazinga empahla ahlukene, bese kukwenza unciphise ingozi yephothifoliyo yakho ngaphandle kwezimbuyiselo ezinokuba khona organikela ngazo, kusalokhu kufanele . Uma iphothifoliyo yakho yahlukaniswe ngokugcwale, ningabe senibheka ingozi eyengezayo emikhakheni ethize uma kudingeka ukuthi uthole imbuyiselo enokwenzeka ephezulu kuphothifoliyo yakho. Ekupheleni kosuku, kufanele umuntu abone ukuthi akusebenzi isimo esifanayo kuyo yonke into, nangaphandle kwezindlelaocabanga ngayo ngengozi, ingozi okudingeka ukuthi uyithathe ngokutshalwa kwemali okuthize, kudingeka ukuthi kucatshangwe ngezigaba zokutshala imali ezahlukene nangezinhoso kanye nezinjongo ezahlukene.



Risk/Return Tradeoff - Ingozi/Ukuhweba Kwembuyiselo

Return – Imbuyiselo

Lower Risk – Ingozi Ephansi =

Lower Potential Return – Imbuyiselo Enokutholakala Ephansi

Higher Risk – Ingozi Ephezulu =

Higher Potential Return – Imbuyiselo Enokutholakala Ephezulu

Risk (or Standard Deviation) – Ingozi (noma Ukuphambuka Okujwayelekile)

Amaqiniso:

Ummangali, oneminyaka engama-59 yobudala, uya kummeleli wommangalelw ukuuyoxoa ngokushintshaniswa kwezimali zakhe okungenzeka ku-akhawunti ye-money market, ibe yiphothifoliyo okungenzeka ihlinzeke ngembuyiselo ephezulu. Ummangali wazise ummeleli, ukuthi ngenxa yeminyaka yakhe yobudala, angeke akwazi ukulahlekelwa nanoma iyiphi imali nokuthi wayencike kulezi zimali ukuthi zihlinzeke ngemali yomhlaphansi. Ummeleli kammangalelw wabe eseqluba ipprofayili yengozi, kanye nokuhlaziwa kwezidingo okwakhombisa ummangali njengomtshali wengozi ophakathi nendawo. Kuncike emphumeleni ummangalelw wancoma ukuthi izimali zifakwe esikhwameni sebhondi sommangalelw, ngesiqinisekiso sokuthi uzothola izimbuyiselo ekutshaleni kwakhe imali.

Ummangali wasemukela isincomo, kuphela ngokuhamba kwesikhathi wathola ukuthi imali eqongelelw yehla ngenxa yezimali ezengeziwe nezinhawulo ayengazazi, futhi wacela ukuthi umhleli wezezimali ashintshanise izimali zakhe azibuyisele emuva esikhwameni se-money market.

Ukungenelela kwethu::

Ummangali waya ehhovisi lika-FAIS Ombud ukuyocela ummangalelw ukuthi ambeke esimeni sezimali abe ngaba kuzo ukube ubemazisile ngezingozi ezibandakanyeka ekubekeni imali yakhe esikhwameni sebhondi.

Leli Hhovisi Iamqondisa ummangali kummangalelw ngokuhambisana neMithetho ngeZinqubo ze-FAIS Ombud, kwase kuthi ekuphenduleni, ummangalelw wanikeza ummangali umnikelo wesivumelwano, ummangali akasemukela ngokuphelele kanye nesivumelwano sokugcina sommangali.

Isifundo esafundwa:

- Ekufuneni amaklayenti ezimbuyiselo eziphezulu abafuna ukutshala imali kufanele wazi ukuthi kunokushintshisana phakathi kwengozi nembuyiselo , nokuthi umuntu kufanele azimisele ukuthatha ingozi encanyana uma ungeneliseki ngokusebenza kokutshala kwemali yakho okuphephile.
- Kungenzeka-ke kodwa ukuthi kube nezikhathi ongafuna ukuthatha ingozana, njengoba izimo zakho zingadinga ukuthi ufeze leyo nhoso ethile. Kodwa-ke, lokhu kufanele kwensiwe ngokubonisana noMhlinzeki Wemisebenzi Yezezimali nangokuhambisana nalokho okufanele isimo sakho.



Uhlelo Lokuqeqesha Abaneziqu Lwe-FAIS OMBUD

Uhlelo Lokuqeqesha Abaneziqu Lwe-FAIS OMBUD lwasungulwa ngoDisemba ka-2010 ngenhloso yokukhulisa abaneziqu zomthetho abethembisayo abavela emiphakathini nasezikhungweni ezazincishwe amathuba ngokubafundisa umsebenzi nokubaqequesha isikhathi esiyizinyanga eziyi-12. Amakhandidethi akhethwa evela ezikoleni zomthetho ezahlukene nanjengesidingo, kufanele babe sohlelweni lokuqedo izifundo zoMthetho Zokusebenza. Uhlelo selwethule imisebenzi yaBaqeqeshwa Abanezqu abangama-43 futhi luyaqhube ka nokunika labo abaneziqu zomthetho ithuba lokuqalisa imisebenzi yabo esimweni sendawo yokusebenza esebeza kakhulu lapho bethola ukwazi ngezinto ezahlukene eziphatelene nomthetho emisebenzini yezezimali. Uhlelo luyaqhube ka nokukhula enombolweni yabaneziqu abajoyina inhlango yethu minyaka yonke okuhombisa ukuthuthuka kohlelo kanjalo nokuzethemba kwe-FAIS Ombud osizweni oluthola umuntu oneziqu ngamunye ekupheleni kwesikhathi esiyizinyanga eziyi-12.

Ukuqequesha okuhlinzekwa ngezihloko ezifana nokutshalwa kwezimali, umthetho wemisebenzi yezezimali kanye nohlelo lomhlalaphansi kanjalo namakhono athambile anikezwayo azosiza umuntu oneziqu ngamunye ukuthi aphumelele emizamweni yabo yesikhathi esizayo. Sinethemba lokuthi uhlelo lufaka isandla ekuthuthukisweni komnotho ngokubanzi eNingizimu Afrika.

Ngekwata yokuqala ka-2017 iHovisi lika-FAIS OMBUD liphinde laqala umkhankaso wokufuna ezikoleni ezahlukene zomthetho eNingizimu Afrika, libheka amakhandidethi azothathwa ngoJulayi ka-2017. (Bona izithombe). Sizobika ehlelweni lekwata elandelayo ngamakhandidethi aphumelele.



Determinations:

NgokweSigaba 28 se-Financial Advisory and Intermediary Services Act, lapho udaba lungaqedwanga khona noma isincomo sika-FAIS Ombud singemukelwanga yizinhlangothi, u-FAIS Ombud uzokwenza isinqumo sokugcina esingabandakanya –

- ukuchithwa kommangali; noma
- ukwesekwa kommangali ngokuphelele noma kancane, isb. ngokaneza ummangali imali njengesinxephezelo njengokubalula kwezezimali noma ngomonakalo abe nawo.

Isinqumo sika-FAIS Ombud sinomphumela wokwahlulela kwenkantolo yabantu.

Izinquo ezikhishwa yileli Hhovisi zihlinzeka ngombono endleleni leli Hhovisi elihumusha ngayo izinto ezihilinzekwa nguMthetho We-FAIS kanye neKhowudi Yokuziphatha Ejwayelekile ehambisana nawo yaBahlinzeki Bemisebenzi Yezezimali Abagunyaziwe kanye naBameleli.

Ngezansi yithebuli lazo zonke izinquo ezikhishwe ngekwata kaJanuwari 2017 ukuya kuMashi ka-2017, futhi ziyatholakala kuwebhusayithi yethu www.faisombud.co.za.

| <i>Unyaka</i> | <i>Umkhiqizo</i> | <i>Ummangali</i> | <i>Ummangalelwa</i> | <i>Usuku esikhishwe ngalo</i> |
|---------------|----------------------|--------------------------------------|---|-------------------------------|
| 2016/17 | Ukutshalwa kwezimali | ABDOL FARO | GROENLAND INSURANCE BROKERS CC & PETRUS SWART | 20170328 |
| 2016/17 | Ukutshalwa kwezimali | CAROL CHARLOTTE VAN ZYL | JOHANNES CHRISTIAN MOSTERT | 20170324 |
| 2016/17 | Ukutshalwa kwezimali | HUIBRECHT JOHANNA FREDERICKA PFISTER | FREESURE PTY (LTD) and LOURENS OBERHOLZER | 20170221 |
| 2016/17 | Ukutshalwa kwezimali | MAGDALENA CV SWANEPOEL | HUIS VAN ORANJE FINANSIËLE DIENSTE BPK & BAREND PETRUS GELDENHUYSEN | 20170131 |
| 2016/17 | Ukutshalwa kwezimali | WAYNE BERNARD KLUG | TRADING TO GET RESULTS CC & PIERRE-LOUIS VAN DER WALT | 20170130 |





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